



Online B2C sales of used BEVs continue to outperform the market with June year-on-year sales up 44% compared to the total market falling 7.3% YoY.

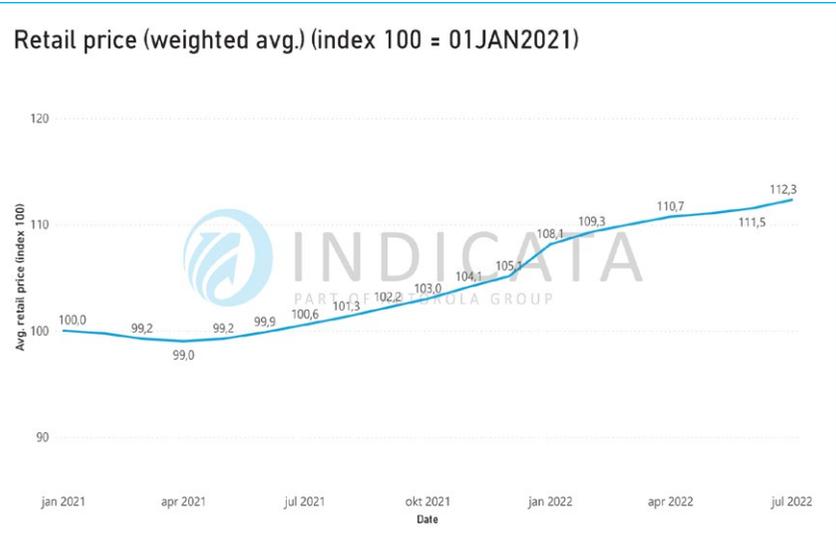
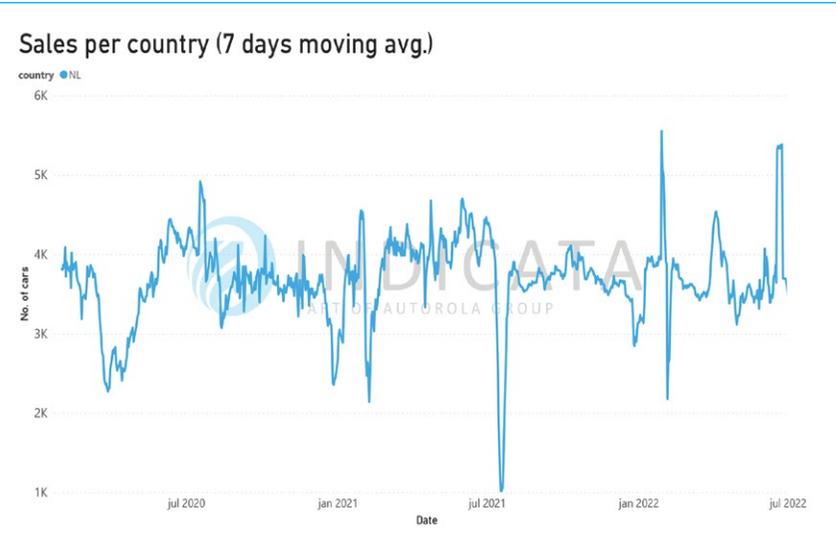
June total online B2C used car sales were 10.8% up on May but that wasn't enough to reverse the year-to-date performance with June YTD 5.8% down on last year and 3.1% lower than the same period in 2019.

Hybrids also saw some growth with June 2022 8% higher than June 2021 but used petrol cars and used diesel cars saw sales fall 14% and 20% respectively.

Whilst the Dutch market is not as stock constrained as others getting hold of the right quality stock remains a challenge with stock levels going into July 6.5% lower than at the start of June and 2.4% lower than a year earlier. A stock turn of 6.5x makes BEVs the fastest-selling powertrain thanks to a 55% YoY increase.

Whilst there was some evidence of manufacturer backed tactical registrations with sales of very young used cars under 1-year-old increasing by 11% in June compared to the previous month the semiconductor issue is limiting what they can do and what they did register was 31% less than we saw in June 2021.

Our price index is based on a consistent pool of vehicles indexed against January 2021 and has been reset for the start of the new year which creates a typical uplift of around 2%-4%, followed normally by a lifecycle driven downward curve in average prices. With stock levels still falling but strong demand prices jumped 0.8 percentage points in our used car price index going into July which means average online B2C car retail prices are now 7.2pp higher than at the end of last year.

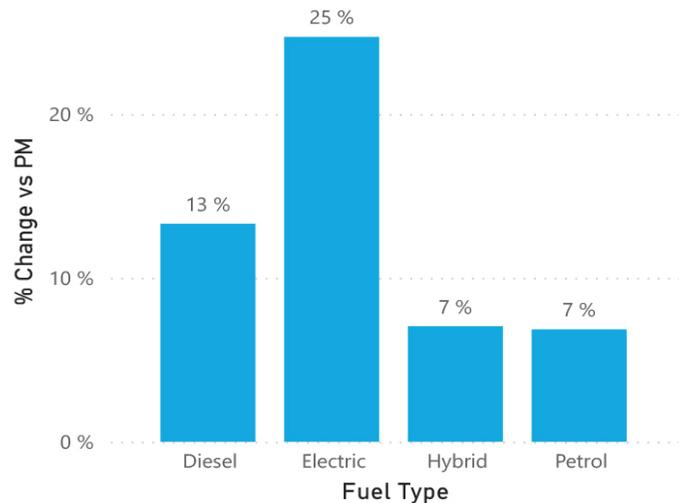


Top selling < 4-years-old by volume		
Make	Model	MDS
Volkswagen	Golf	85.5
Volkswagen	Polo	76.7
Renault	Captur	70.2

Fastest selling < 4-years-old by Market Days Supply			
Make	Model	Stock turn	MDS
Toyota	Auris	9x	40.1
Volkswagen	Touran	8x	44.5
Hyundai	IONIQ	8x	46.7

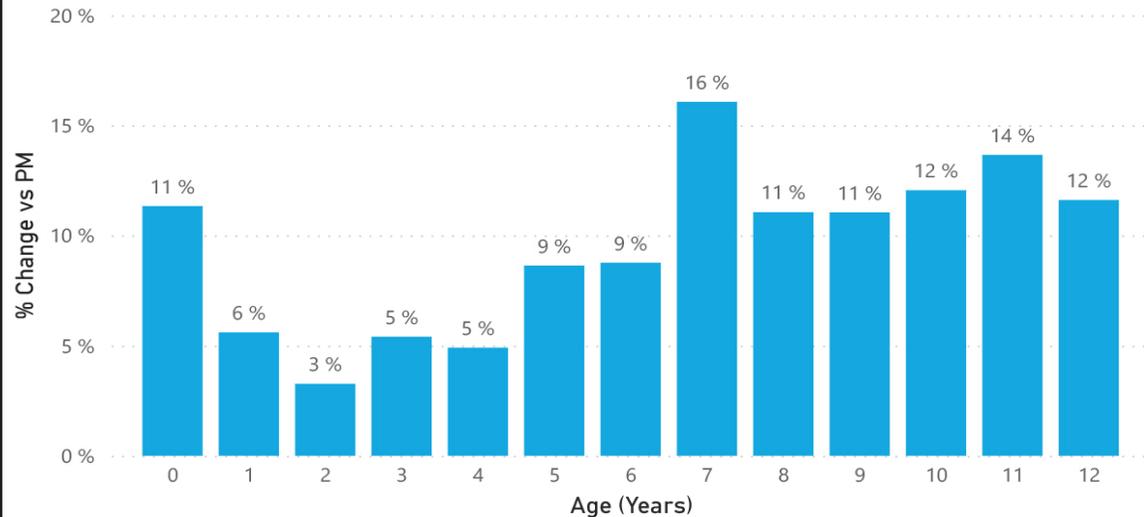
**Contact:** Bobby Rietveld | [bri@autorola.nl](mailto:bri@autorola.nl)

### % Sales Change by Fuel Type (Curr. vs. Prev. Month)

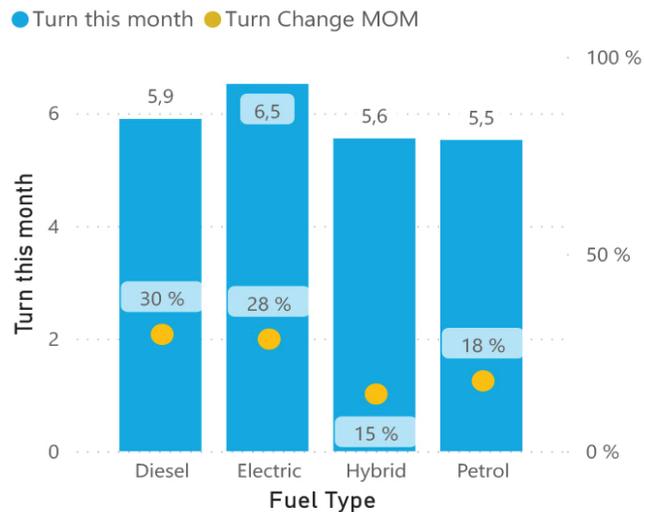


### % Sales Change by Age Group (Current vs. Previous Month)

NL



### Stock Turn by Fuel Type (Current Month)



### Stock Turn by Age Group (Current Month)

